



EVEREDE TOOL COMPANY

850 W. Hawthorne Lane • West Chicago, Illinois 60185-1998
(773) 467-4200 • Outside Illinois: (800) 621-5486 • Fax: (773) 467-4210
www.everede.net

2020 Duemmel Swap

End User Version

May 20, 2020

Dear Valued Everede Customer,

Thank you for your continued efforts promoting the Everede Brands of Everede Tool Company, Nine9 and Duemmel. Our mission has always been to provide the best product for machining solutions at the best price. As the economy has been rattled this year, we are focusing our efforts on making it simple and easy for our customers to upgrade their existing tooling. We are running a cutter swap program for a limited time based upon the Everede's total investment, but our hope is to run for at least 90 days. The criteria is listed below by product family. The goal is to get our soft metal and inserts in shops. We are specifically targeting new customers and or new products into existing customers that have not been drop shipped before. We will run similar programs for all 3 of our brands, Everede, Nine9 and Duemmel to achieve stronger brand recognition and gain market share.

Product groups in program. Use Ordering Code: SDP0520

UltraMini

1. 30% discount for new drop ship inserts orders. Excludes CBN, PCD and non-catalog items. Applicable to E Price code items.
2. Promote holder swap – We already have a one for one swap program for a competitor's holder. This is still valid. The holder style we swap is our PT style only.
3. If not swapping a holder and buying a new holder in addition to the 30% off the insert discount you can take the following discount off one PT style holders when ordering the insert quantity:

5 inserts take 20% for PT style holder

10 inserts take 50% for PT holder

MiniCut and MiniMill

1. 30% discount for new drop ship inserts orders. Excludes CBN, PCD and non-catalog items. Applicable to E Price code items.
2. Promote holder compatibility. (Holder compatibility charts attached)
3. If buying a new holder in addition to the 30% off the insert discount you can take the following discount off one standard holder when ordering the insert quantity:

5 inserts 20% for Steel holders

10 inserts 20% for Carbide holders

Swap of existing inserts:

Everede will swap 1 for 1 any like insert to fill a pocket(s). Upgrade to our AL41F coating, our edge sharpness, or the staggered tooth milling cutter design for the MiniMill. Quantities will be limited based on



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the circumstance but we will make it easy and streamlined to get our brands on the spindles. In the case of the Ultramini we need to also address the soft metal. Bring any reasonable opportunity to us.

Return of competitor's product:

If the competitor's product is not returned / received within 15 working days, an additional invoice for the difference of normal net and promotional net will be issued against the original order and the distributor will be notified and responsible for payment.

Sales Support:

Please contact your local Everede Distributor or your local Everede sales representative with any questions or opportunities. Joe and I are here to help as well and our contact info is below.

Some of our distributors are not Dummel authorized. If your distributor of Choice is one of these please contact your local Everede Sales Representative.

Regards,
Randall M Rinehart
Vice President
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630-417-6718

Joe Landfair
National Sales Manager
landfair@everede.net
812-219-8677

DÜMMEL Interchangeability

MINICUT

DÜMMEL	Horn	Simtek	Sandvik
R/LS07	Not Available	Not Available	Not Available
R/LS08	R/L108	D08. . .R/L	Not Available
R/LS09	Not Available	Not Available	Not Available
Not Available	R/L10P	D10. . .R/L	MB-. . .R/L
R/LS11	R/L111	D11. . .R/L	MB-. . .11R/L
R/LS14	R/L114	D14. . .R/L	MB-. . .09R/L
R/LS16	R/L116	D16. . .R/L	Not Available



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MINIMILL

DÜMMEL	Horn	Simtek	Sandvik
Z10 / Z12	M306	P10	327R06-10
Z14 / Z16	M308	S14	
Z18 / Z618	M311	U18	327R09-18
Z22 / Z622	M313	V22	327R12-22
Z28 / Z628	M328	V28	327R14-28
Z32	M332*	V32	
Z635	M335*	V06. . . . 35	327R14-35

** Note** Horn M332 & M335 is a patented connection system from that is NOT interchangeable!

SYSTEM DED

DÜMMEL	Horn	Simtek
DED	312	E12

The system DED triangle inserts are completely interchangeable with Horn/312 and Simtek/E12

System ZSR

DÜMMEL	Horn	Simtek
ZSR	217	Z17

System 500

DÜMMEL	Horn	Simtek
System 500	314	M14

The system 500 is completely compatible with Horn and Simtek including arbor mounted slotting cutters



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DED



ZSR



System 500

